(A MICHIGAN NON-PROFIT CORPORATION)

Financial Reports
For The Year Ended
September 30, 2021



# AMERICAN AUTOIMMUNE RELATED DISEASES ASSOCIATION Eastpointe, Michigan

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#### INDEPENDENT AUDITORS' REPORT

The Board of Directors American Autoimmune Related Diseases Association Clinton Township, Michigan

We have audited the accompanying financial statements of American Autoimmune Related Diseases Association (a nonprofit organization) which comprise the statement of financial position as of September 30, 2021, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, based on our audit, the financial statements referred to above present fairly, in all material respects, the financial position of American Autoimmune Related Diseases Association as of September 30, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Gordon advisors, P.C.

# Statement of Financial Position September 30, 2021

#### **ASSETS**

Cash and cash equivalents Investment - Certificate of Deposit Property and equipment, net	\$ 1,387,129 272,312 23,707
Total Assets	\$ 1,683,148
LIABILITIES AND NET ASSETS	
Liabilities	
Accounts payable Accrued wages and benefits Payroll protection loan program	\$ 25,874 28,289 0
Total Liabilities	54,163
Net Assets	
Without donor restrictions With donor restrictions	1,216,999 411,986
Total Net Assets	1,628,985
Total Liabilities and Net Assets	\$ 1,683,148

# Statement of Activities For the Year Ended September 30, 2021

	Without With Donor Donor Restrictions Restrictions		2021 Total	
Revenue and Other Support				
Contributions Paycheck Protection Program grant In-kind goods and services Fundraising income - net of	\$ 2,645,294 123,400 482,143	\$ 634,124 0	\$ 3,279,418 123,400 482,143	
expenses of \$0 Other income	3,398 2,285	0	3,398 2,285	
Interest income	2,463	0	2,463	
	3,258,983	634,124	3,893,107	
Net assets released from restrictions	586,924	(586,924)	0	
Total Revenue and Other Support	3,845,907	47,200	3,893,107	
Expenses				
Program services				
Education Public awareness	966,873 2,217,156	0 0	966,873 2,217,156	
Research	191,194	0	191,194	
Total program services	3,375,222	0	3,375,222	
Supporting services:				
Management and general	104,058	0	104,058	
Fundraising	61,708	0	61,708	
Total supporting services	165,766	0	165,766	
Total Expenses	3,540,988	0	3,540,988	
Change In Net Assets	304,919	47,200	352,119	
Net Assets, Beginning of Year	912,080	364,786	1,276,866	
Net Assets, End of Year	\$ 1,216,999	\$ 411,986	\$ 1,628,985	

# Statement of Functional Expenses For The Year Ended September 30, 2021

	Program Services					Total		
		Public			Program			
	Ed	ducation	Α	wareness	F	Research		Services
Wages	\$	265,002	\$	347,709	\$	87,757	\$	700,468
Professional fees		28,646		21,914		7,097		57,657
Postage and shipping		4,877		1,131		277		6,285
Public relations		92,117		1,603,883		0		1,696,000
Legal		95,383		0		29,348		124,731
Consulting services		52,841		32,325		18,530		103,696
Grant writing		4,486		2,941		9,354		16,781
Printing and stationery		3,919		2,815		0		6,734
Office supplies		1,590		1,586		0		3,176
Operating supplies		7,530		4,697		88		12,315
Dues and subscriptions		14,360		30,711		16,779		61,850
Filing fees		1,454		1,454		0		2,908
Planned giving		6,432		6,348		0		12,780
Rent		51,157		38,757		861		90,775
Equipment maintenance		1,545		983		0		2,528
Telephone		4,613		4,661		292		9,566
Insurance		1,212		1,212		367		2,791
State and national meetings		0		1,258		985		2,243
Travel		0		1,777		0		1,777
Depreciation		1,301		1,301		1,301		3,903
Payroll taxes		20,898		23,098		5,499		49,495
Insurance - Health		18,191		15,118		3,342		36,651
Fundraising -		10, 131		13,110		3,342		30,031
Other		0		0		0		0
Board expenses		622		216		76		914
Events		333		333		0		666
		1,473		2,318		261		
Professional training								4,051 5,000
Grants		0 500		0 500		5,000		5,000
Repairs and maintenance		500		500		500		1,500
Utilities		1,023		1,023		0		2,046
Miscellaneous		64		68		67		199
Retirement plan contributions		967		2,232		3,413		6,612
Website		284,337		34,787		0		319,124
Advertising and development		0		30,000		0		30,000
Total Expenses By Function		966,873		2,217,156		191,194		3,375,222
Less expenses included								
with revenues on the								
statement of activities		0		0		0		0
Total avnances included in								
Total expenses included in the expense section on the								
statement of activities	\$	966,873	\$	2,217,156	\$	191,194	\$	3,375,222
Catomont of don villoo	<u>~</u>	300,010	Ψ	_,_ 17,100	Ψ	101,107	Ψ	3,010,222

See Independent Auditor's Report and Accompanying Footnotes.

	Supportin	g Ser	vices		
Ма	nagement				
	and	<b>-</b>			Tatal
	General	<u>Fu</u>	ndraising		Total
\$	31,018	\$	25,740	\$	757,226
Ψ	10,916	Ψ	1,755	Ψ	70,328
	195		620		7,100
	0		0		1,696,000
	28,840		0		153,571
	5,483		5,483		114,662
	0,403		0,403		16,781
	619		778		8,131
	145		51		3,372
	285		246		12,846
	2,997		2,030		66,877
	1,418		1,454		5,780
	1,456		6,197		20,433
	5,340		4,651		100,766
	140		140		2,808
	360		237		10,163
	1,312		1,212		5,315
	245		0		2,488
	380		0		2,157
	1,301		1,301		6,505
	2,199		3,300		54,994
	1,806		1,594		40,051
	1,000		1,001		10,001
	0		0		0
	4,494		0		5,408
			333		999
	153		226		4,430
	0		0		5,000
	500		500		2,500
	87		44		2,177
	188		62		449
	93		559		7,264
	1,198		3,195		323,517
	890		0		30,890
	104,058		61,708		3,540,988
	0		0		0
\$	104,058	\$	61,708	\$	3,540,988

# Statement of Cash Flows For The Year Ended September 30, 2021

Operating Activities	
Change in net assets	\$ 352,119
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:  Depreciation  Paycheck Protection Program loan forgiveness	6,505 (123,400)
(Increase) Decrease in operating assets Contributions receivable	110,099
Increase (Decrease) in operating liabilities: Accounts payable Accrued wages and benefits	(4,834) 4,843
Net Cash Provided By (Used In) Operating Activities	 345,332
Investing Activities	
Purchase of equipment	 (12,556)
Net Cash Provided By (Used In) Investing Activities	 (12,556)
Financing Activities	
Purchase of long-term certificate of deposit	 (2,201)
Net Cash Provided By (Used In) Financing Activities	 (2,201)
Net Increase in Cash and Cash Equivalents	330,575
Cash and Cash Equivalents: Beginning of Year	1,056,554
End of Year	\$ 1,387,129

Notes to the Financial Statements For the Year Ended September 30, 2021

#### **NOTE**

#### 1. Nature of Organization and Summary of Significant Accounting Policies

<u>Nature of Organization</u> – American Autoimmune Related Diseases Association "the Organization" is a nonprofit corporation organized under the laws of the State of Michigan and has been classified under Section 501(c)(3) of the Internal Revenue Code as an organization that is not a private foundation. The Organization was formed for the purpose of eradicating autoimmune diseases, and the physical, emotional, financial, and societal suffering caused by these diseases, through research, education, and supportive services. The Organization's sources of support and revenue include contributions from corporate entities, the general public, and various fundraising events.

<u>Contribution Revenue</u> – The Organization records revenue when a pledge (contribution) representing an unconditional promise to give is received: absent of such promise, revenue is recognized when the intent to give is collected. Conditional promise to give and indications of intentions to give are reported at fair value at the date the related conditions are substantially met.

Contributions are reported as with donor restrictions support if they are received with donor stipulations that limit the use if the asset, or the economic value embedded in the asset. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the Statement of Activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met within the same period as the contributions are received are reported as without donor restricted contributions in the accompanying Statement of Activities. During the year ended September 30, 2021 the Organization did not receive any contributions from donors that included conditions that precluded immediate recognition.

Concentration of Credit Risk – The Organization primarily deposits cash with major banks within the State of Michigan and at times throughout the year may maintain balances that exceed federally insured limits of \$250,000 per depositor, per insured bank. The Organization had not experienced any losses in such accounts, and management believes the Organization is not exposed to any unusual credit risk on cash and cash equivalents.

<u>Estimates in the Financial Statements</u> – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates. Significant estimates include, but are not limited to, the fair value of in-kind donations.

<u>Cash Equivalents</u> – The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

<u>Investment – Certificate of Deposit</u> – Certificates of Deposits held for investment by the Organization that are not debt securities with original maturities greater than three months are classified as investments.

Notes to the Financial Statements (Continued) For the Year Ended September 30, 2021

#### NOTE

1. Nature of Organization and Summary of Significant Accounting Policies (Continued)

<u>Property and Equipment</u> – Purchased property and equipment are stated at cost. Donated property and equipment is stated at fair value at the date of the gift. Depreciation is computed using straight-line methods over the estimated useful lives of the assets. Maintenance and repairs that do not enhance the value or prolong the useful life of assets are expensed when incurred. It is the Organization's policy to capitalize property and equipment purchases greater than \$500. Management reviews these assets for impairment whenever events or circumstances indicate that the carrying value may not be recoverable.

Estimated useful lives of property and equipment used in computing depreciation are as follows:

Description	<u>Useful Live</u>
Building	39 years
Furniture and Fixtures	5 years

<u>Classification of Net Assets</u> – The Organization's net assets are classified as without donor restrictions or with donor restrictions on the presence and characteristics of donor-imposed restrictions limiting the Organization's ability to use and dispose of contributed assets or the economic benefits embodied in those assets.

- Net Assets Without Donor Restrictions Net assets that are not subject to donor-imposed restrictions.
   Net assets without donor restrictions may be designated for specific purpose by action of the Board of Directors.
- Net Assets With Donor Restrictions Net assets subject to donor-imposed restrictions, which may require that the gift principal be maintained permanently by the Organization, or restrictions that expire with the passage of time.

<u>Agency Transactions</u> – From time to time, the Organization may receive donor pledges and contributions that are designated for the benefit of other nonprofit agencies. Such designations are deducted from gross contributions received in the accompanying Statement of Activities, to arrive at net contributions since the Organization does not have variance power over such designated contributions. Any amounts collected under these arrangements but not yet distributed in accordance with donor stipulations are recorded as "Undistributed Donor Designations" in the accompanying Statement of Financial Position.

<u>In-Kind Donated Services</u> – Contributions of donated non-cash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair value in the period received. In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization in its mission, but these services do not meet the criteria for recognition as contributed services.

<u>Functional Allocation of Expenses</u> – Indirect costs have been allocated between the various programs and supporting services based on estimates. Although the methods of allocation used are considered appropriate, other methods could be used that would present different results.

Notes to the Financial Statements (Continued) For the Year Ended September 30, 2021

#### **NOTE**

#### 1. Nature of Organization and Summary of Significant Accounting Policies (Continued)

<u>Income Taxes</u> – The Organization is exempt from federal income tax under Internal Revenue Code Section 501 (C)(3). As a result, no provision for income taxes has been recorded in the accompanying financial statements.

The Organization's continued status as an exempt organization is considered to be a "tax position" in that the Organization must adhere to various requirements in order to remain tax-exempt. In addition, any Organization activities that may subject it to "unrelated business taxable income" are also tax positions. Management has analyzed the Organization's material tax positions as of September 30, 2021 and has determined that no material uncertain tax positions exist that require recognition or disclosure in the accompanying financial statements.

<u>Subsequent Events</u> – The Organization has evaluated events and transactions that occurred through April 25, 2022, which is the date the financial statements were available for issue.

#### 2. Property and Equipment

Property and equipment consists of the following assets at September 30, 2021:

Furniture and fixtures	\$ 67,661
Less: Accumulated depreciation	 43,954
Property and Equipment, Net	\$ 23,707

#### 3. Retirement Plan

The Organization maintains a 403(B) defined contribution plan, which covers substantially all employees. The Organization matches 100% of the first 20% of the participant deferral contribution.

#### 4. Concentration

Approximately \$1,166,000 of net contributions in the Statement of Activities was provided through grants and contributions from one donor.

In-Kind services of approximately \$452,143 was provided by three donors.

Notes to the Financial Statements (Continued) For the Year Ended September 30, 2021

#### **NOTE**

#### 5. Temporarily Restricted Net Assets

Temporarily restricted net assets consisted of amounts having the following purpose restrictions as of September 30, 2021:

Closing the Equity Gap	\$ 120,439
Assessing Disparities in Fatigue	16,728
Lyme Disease	25,000
Empowering Women	25,824
Step Therapy Program	223,995

\$ 411,986

#### 6. Liquidity Management

The Organization has \$1,387,129 of cash and cash equivalents and a \$272,312 certificate of deposit available within one year of the balance sheet date to meet cash needs for general expenditures. Of this amount, \$411,986 is subject to donor restrictions that make them unavailable for general expenditure within one year of the balance sheet date.

The Organization has a goal to maintain enough cash to meet all anticipated normal operating expenses throughout the year. The Organization invests excess liquid assets in savings accounts or certificates of deposit.

#### 7. Payroll Protection Program Loam

In May 2020, the Organization obtained funding of \$123,400 from the U.S. Small Business Administration. The Organization pursued this arrangement to maintain liquidity in response to the coronavirus pandemic (see Note 9). The loan is under the Paycheck Protection Program (PPP). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act (CARES Act), provides loans to qualifying organizations that can be forgiven if the Organization uses the proceeds to fund payroll, and certain other specified operating expenses during a specified period. Under provisions of the program, the amount of loan forgiveness will be reduced if the Organization lowers either employee headcount or compensation levels when compared to amounts incurred at specific times prior to the pandemic. Any portion of the loan that is not forgiven is required to be fully repaid two years from the loan origination date, by May 2022. The loan may be at any time before that date without penalty and bears interest at 1% per year.

Under the original terms of the PPP loan, monthly payments of principal and interest were required to begin one month after the expiration of a six-month deferral period. However, under the Paycheck Protection Program Flexibility Act signed into law in June 2020, loan payments are deferred for borrowers who apply for loan forgiveness until such time as SBA determines the amount of loan forgiveness and remits this amount to the lender. On April 27, 2021, the Organization's application for forgiveness of the PPP loan was approved for forgiveness by the SBA for the entire amount of \$123,400, including interest. The Organization elected to report PPP loan forgiveness as grant income on the date of official forgiveness during the year ended September 30, 2021.

Notes to the Financial Statements (Continued) For the Year Ended September 30, 2021

#### **NOTE**

#### 8. Leases

The Organization signed a lease agreement in 2020 for office space. The lease terms are for 62 complete calendar months expiring October 1, 2025 with monthly payments of \$4,307 to \$4,773 with the option to extend twice for up to an additional 72 months. The minimum lease payments are as follows:

2022	\$ 53	3,202
2023	54	4,599
2024	5	5,996
2025	52	2,504
Total	\$ 210	6.301

#### 9. Pandemic Uncertainty

In March 2020, a National Emergency was declared in response to the outbreak of a novel strain of coronavirus in the United States. To further contain the spread of the virus, the State of Michigan has issued various executive orders and regulations that limit the social and business activities of individuals except for activities that sustain or protect life (as defined by the order). These orders have required organizations to either close or modify their operations to comply.

Management is carefully monitoring the situation. While disruption is expected to be temporary, there is considerable uncertainty as to the duration and spread of the outbreak and its impact on the economy as a whole. Therefore, management cannot reasonably estimate how this matter will affect the Organization's future results of operations and financial position.